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## References

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Dear Sir or Madam,

on the following pages you will find a small assortment of our recently successful brokered hotels.

We are busy for you since 1992 - at two locations in southern and northern Germany.

We: that's the experts of tophotel consultants.

Experienced hotel consultants and brokers for Germany and central Europe.

Highly qualified, highly motivated.

Further information about us you will also find online on our websites:

[www.hotelimmobilien.de](http://www.hotelimmobilien.de)

[www.tophotel-consultants.com](http://www.tophotel-consultants.com)

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## Our recently brokered hotel



Hotel Magnetberg  
76530 Baden-Baden

- 77 rooms
- total area: 3800 m<sup>2</sup>



## Client Testimonials

- "It is a pleasure to collaborate with Tophotel Consultants. The pro-activity and professionalism of the team is over the standards, and definitely worth to mention, the human approach and service what they offer. We expect to continue working with Tophotel in the next projects, 100% for sure!!"  
**(Angel Llull, General Managing Director IBB Hotels)**
  
- "tophotel consultants was decisively involved with the takeover of one of the most traditional hotels in Baden-Baden. Thank you very much for the successful cooperation."  
**(Oliver Asel/foreign purchaser historic Altstadtotel-Restaurant Rathausglöckel, Baden-Baden)**
  
- "With this letter, I would like to thank tophotel consultants for their excellent collaboration in providing a suitable tenant for my 34-room bed and breakfast hotel in downtown Frankfurt."  
**(Mohamed Mahamied/ owner Hotel Primus Frankfurt, bed and breakfast hotel, 34 rooms, Frankfurt)**

Hotel in the SI-Centrum  
70567 Stuttgart



- hotel complex
- 450 rooms
- Total area: ca. 30.000 m<sup>2</sup>

3\* S City Hotel Ratingen  
40878 Ratingen



- 68 rooms
- Total area: 2552 m<sup>2</sup>

3\* Hotel Rennsteigblick  
99898 Finsterbergen



- 123 rooms
- Restaurant: 130 seats
- Total area: 10.800 m<sup>2</sup>

4\* Best Western Hotel am Münster  
79206 Breisach



- 70 rooms
- Restaurant: 150 seats
- Total area: 9344 m<sup>2</sup>

5\* Hotel Römerbad  
79410 Badenweiler



- 75 rooms
- Restaurant: 300 seats
- Total area: 10.000 m<sup>2</sup>

4\* Best Western Hotel am Schloss  
Köpenick 12557 Berlin



- 110 rooms
- Restaurant: 80 seats
- Total area: 4960 m<sup>2</sup>

Kolping Hotel

95444 Bayreuth



- 45 rooms
- Total area: 4150 m<sup>2</sup>

3\* Hotel-Restaurant Alte  
Thorschenke 56812 Cochem



- 40 rooms
- Restaurant: 80 seats
- Total area: 1283 m<sup>2</sup>

3\* Rathausglöckel  
76530 Baden-Baden



- 10 rooms
- Restaurant: 50 seats
- Total area: 693 m<sup>2</sup>

3\* Hotel Alter Markt  
12555 Berlin



- 46 rooms
- Restaurant: 90 seats
- Total area: 1500 m<sup>2</sup>

4\* Parkhotel Edenkoben  
67440 Edenkoben



- 44 rooms
- Restaurant: 100 seats
- Total area: 3500 m<sup>2</sup>

4\* Hotel Maximilian  
79576 Weil am Rhein



- 60 rooms
- Restaurant: 100 seats
- Total area: 3165 m<sup>2</sup>

3\* Hotel Am Schloss Biebrich  
65207 Wiesbaden-Biebrich



- 23 rooms
- Restaurant: 25 seats
- Total area: 515 m<sup>2</sup>

4\* Airport Country Hotel  
65439 Flörsheim-Bad Weilbach



- 60 rooms
- Restaurant: 100 seats
- Total area: 2200 m<sup>2</sup>

2\* Hotel Royal  
60594 Frankfurt



- 35 rooms
- Restaurant: 30 seats
- Total area: 650 m<sup>2</sup>

3\* Hotel Schweiz  
80336 München



- 60 rooms
- Restaurant: 50 seats
- Total area: 1900 m<sup>2</sup>

4\* Quedlinburger Stadtschloss  
06484 Quedlinburg



- 43 rooms
- Restaurant: 30 seats
- Total area: 3050 m<sup>2</sup>

4\* Privathotel Rothstein  
51647 Gummersbach



- 100 rooms
- Restaurant: 400 seats
- Total area: 10.533 m<sup>2</sup>

# Business Consulting

## Hotel establishments:

- 4\* privately owned hotel, 70 rooms, Rhein-Neckar area: Strategy and business consulting, mandated since 1995
- 4\* privately owned hotel, 120 rooms, Cologne area: Corporate analysis, assessment, transaction consultation
- 4\* privately owned hotel, 60 rooms, near Freiburg in the Breisgau: Management and strategy consulting, turnaround consulting

## Social agencies and religious organizations:

- German Red Cross, state-level association Hessen, conference hotel: Restructuring, feasibility study, concept development
- Archbishopric Ordinariate Bamberg, 4\* hotel: appraisal report, transaction consultation
- Sozialverband VDK Baden-Württemberg, 3\* hotel: appraisal report, transaction consultation

## Feasibility studies:

- Ideal Wohnbau GmbH for a hotel project in Baden-Baden
- KC Verwaltungs GmbH for a hotel project in Hamm
- Planning office in Stuttgart for a hotel project near the new fair/ airport Stuttgart

# Business Consulting

## Commercial Enterprises:

- BMW Group, Sales Dept., Munich: Development of a seminar concept
- Asset Management Holding, Southern Germany, Hotel and Entertainment Center: Lease value assessment, market and site analysis, operator acquisition
- Property owner hotel project Stuttgart Airport-Messe: Prefeasibility study

## Banks:

- Commerz Real AG München: Financing, Real Estate Leasing
- SWN Kreissparkasse Waiblingen: Value assessment, transaction consultation, placement mandate
- Sparkasse Singen-Radolfzell: Strategy and reorganization consultation
- Sparkasse Rastatt-Gernsbach: Value assessment, transaction consultation, placement mandate

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You are searching for hotel real estate. You would like to sell or lease your hotel?

We are looking forward to your approach. Gladly we explain our strategy to you.

Discretion in dealing with your information for us is a matter of course.

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